

## Message Text

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PAGE 01 STATE 194503  
ORIGIN SS-15

INFO OCT-01 NEA-10 ISO-00 SSO-00 /026 R

DRAFTED BY S/P:PKREISBERG:CF  
APPROVED BY NEA:ALATHERTON  
S/S - MR ANDERSON

-----058053 162210Z /75  
O 162154Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY NEW DELHI IMMEDIATE

S E C R E T STATE 194503

FR AMBASSADOR FROM ATHERTON

E.O. 11652: GDS

TAGS: PFOR, IN

SUBJECT: AMBASSADOR'S GOALS AND OBJECTIVES

1. ADMINISTRATION IS DRAWING UP BRIEF AND TIGHT LISTS OF SPECIFIC POLICY GOALS AND OBJECTIVES FOR AMBASSADORS AT EACH POST, UPDATING AND FOCUSING MORE SHARPLY THOSE GOALS AND OBJECTIVES WHICH HAVE PREVIOUSLY BEEN SET FORTH IN CONNECTION WITH BUDGET/POLICY PROCESS. THE GOALS AND OBJECTIVES WE HAVE DEFINED FOR YOUR MISSION, AND INDICATING WHERE THE MAIN ACTION WILL HAVE TO BE TAKEN, ARE:

### A. BILATERAL

-- INCREASE EXCHANGES OF HIGH-LEVEL VISITS AND CORRESPONDENCE TO EXPAND MUTUAL CONFIDENCE AND TO DEAL WITH SPECIFIC MAJOR ISSUES SUCH AS NONPROLIFERATION. (PRESIDENTIAL, DEPARTMENTAL, AND FIELD ACTION.)

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-- ENCOURAGE INDIA TO CONTINUE TO REDUCE ITS CLOSE POLITICAL ASSOCIATION WITH THE SOVIET UNION, INCLUDING RESPONSIVENESS TO INDIAN REQUESTS FOR AN INCREASED MILITARY SUPPLY RELATIONSHIP WITH THE U.S., CONSISTENT WITH U.S. ARMS SALES POLICIES TOWARD SOUTH ASIA. (DEPARTMENTAL AND FIELD ACTION.)

-- ENCOURAGE WHERE FEASIBLE IMPROVEMENT OF INDIAN BILATERAL

RELATIONS WITH PAKISTAN, CHINA, AND BANGLADESH. (DEPARTMENTAL AND FIELD ACTION.)

B. ECONOMIC

-- STRENGTHEN POLITICAL AND ECONOMIC COOPERATION BETWEEN INDIA AND U.S. ON ISSUES OF PARTICULAR CONCERN TO U.S. WHERE INDIA'S INFLUENCE IS STRONG IN MULTILATERAL FORA, INCLUDING MTN, UNCTAD AND THE LAW OF THE SEA NEGOTIATIONS. (DEPARTMENTAL AND FIELD ACTION.)

-- EXPAND COOPERATION IN THE ENERGY FIELD, PARTICULARLY IN COAL AND SOLAR ENERGY R&D. (WASHINGTON AND NEW DELHI ACTION.)

-- DEVELOP A BILATERAL ASSISTANCE RELATIONSHIP AND ENCOURAGE NEW MULTILATERAL APPROACHES (E.G., EASTERN WATERS) WHICH ARE RESPONSIVE TO INDIAN NEEDS WHILE AVOIDING UNACCEPTABLE LEVELS OF INTRUSION. (PRESIDENTIAL, DEPARTMENTAL, LEGISLATIVE AND FIELD ACTION.)

-- PROMOTE THE EXPANSION OF U.S.-INDIA TRADE AND U.S. INVESTMENT IN INDIA. (DEPARTMENTAL, LEGISLATIVE AND FIELD ACTION.)

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C. NONPROLIFERATION

-- DESPITE INDIAN REFUSAL TO JOIN THE NPT, SEEK PROGRESS IN THE NUCLEAR FIELD BY PERSUADING INDIA TO AGREE TO FULL SCOPE SAFEGUARDS; TO PARTICIPATE IN A COMPREHENSIVE NUCLEAR TEST BAN, INCLUDING PNE'S; TO ADOPT A NUCLEAR EXPORT POLICIES PARALLEL TO THOSE OF MAJOR SUPPLIERS; AND TO PARTICIPATE IN INFCE. (PRESIDENTIAL, DEPARTMENTAL AND FIELD ACTION.)

D. CONSULAR

-- NEGOTIATE BILATERAL CONSULAR CONVENTION. (DEPARTMENTAL AND FIELD ACTION.)

E. EDUCATIONAL AND CULTURAL

--OBTAIN INCREASED FUNDING FOR EXPANDED ACTIVITIES INCLUDING ACADEMIC/SCHOLARLY EXCHANGES. (DEPARTMENTAL, AND FIELD ACTION.)

2. THE ABOVE LIST PURPOSELY OMITTS SUCH TRADITIONAL "GOALS AND OBJECTIVES" AS IMPROVING RELATIONS, MAINTAINING EXISTING TIES AND ASSOCIATIONS, PROTECTING BUSINESS, EXPANDING TRADE, AND U.S. CITIZEN INTERESTS, AS WELL AS REFERENCES TO IMPLEMENTING BASIC POLICIES OF THE ADMINISTRATION IN SUCH FIELDS AS HUMAN RIGHTS, NONPROLIFERATION, ARMS SALES, AND DEVELOPMENT ASSISTANCE UNLESS THESE REQUIRE UNUSUAL OR PARTICULAR EMPHASIS OR DE-EMPHASIS IN A GIVEN COUNTRY. NEGOTIATION OF NEW AGREEMENTS ON KEY SUBJECTS SHOULD BE INCLUDED AND IF THESE ARE NOT NOTED AND YOU BELIEVE THEY ARE AREAS WHERE SUCH NEGOTIATIONS SHOULD BE CONDUCTED, PLEASE MAKE ADDITIONS OR SUGGESTED CHANGES. WE WOULD LIKE YOUR COMMENTS OR REVISED LIST OF OBJECTIVES AS YOU SEE THEM BY COB AUGUST 17 WASHINGTON

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TIME. VANCE

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
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